

Job Opportunity: Technical Sales Representative (2)

Join Influx Technology (India), a leading data management solutions provider, in Bengaluru (onsite). We're seeking dynamic individuals for the role of Technical Sales Representative to drive our sales efforts.

Qualifications

Educational: B.Tech/Diploma (ECE/EE/Instrumentation/Electrical/Mech)

Experience: Min 2 to 4 years in a similar role

Location: Bengaluru (Onsite)

Responsibilities:

- Identify and target potential clients through strategic prospecting.
- Understand and articulate technical aspects of products to potential clients.
- Collaborate with engineering and marketing teams for effective sales strategies.
- Willing to travel for sales promotions activities.
- Conduct product demonstrations, address inquiries, and build strong client relationships.
- Maintain accurate records using the CRM system.

Skills:

- Proven technical sales experience with a track record of achieving targets.
- Strong technical understanding and communication skills.
- Ability to build and maintain client relationships.

What We Offer:

- Competitive salary (negotiable).
- Comprehensive benefits package.
- Ongoing training and professional development.
- Collaborative and innovative work environment.

How to Apply:

Please send your resume and cover letter to hr@influxbigdata.in or visit our [website](#) for more information on our products and technology.

Influx Technology (India) is an equal-opportunity employer encouraging candidates from diverse backgrounds to apply. Join us in our commitment to excellence and innovation!