

## Job Opportunity: Sales Business Development (2)

Join Influx Technology (India), a leading data management solutions provider, in Bengaluru (onsite). We're seeking dynamic individuals to drive our sales and business development efforts.

### Qualifications

**Educational:** B.Tech/Diploma (ECE/EE/Instrumentation/Electrical/Mech)

**Experience:** Min 2 to 5 years in a similar role

**Location:** Bengaluru (Onsite)

### Responsibilities:

- Identify and target potential clients through strategic prospecting.
- Understand and articulate technical aspects of products to potential clients.
- Collaborate with engineering and marketing teams for effective sales strategies.
- Willing to travel for sales promotions activities.
- Conduct product demonstrations, address inquiries, and build strong client relationships.
- Maintain accurate records using the CRM system.

### Skills:

- Proven technical sales experience with a track record of achieving targets.
- Strong technical understanding and communication skills.
- Ability to build and maintain client relationships.

### What We Offer:

- Competitive salary (negotiable).
- Comprehensive benefits include medical and personal insurance, PF, bonuses, and incentives for performance and leisure trips.
- Ongoing training and professional development.
- Collaborative and innovative work environment.

### How to Apply:

Please send your resume and cover letter to [hr@influxbigdata.in](mailto:hr@influxbigdata.in) or visit our [website](#) for more information on our products and technology.

Influx Technology (India) is an equal-opportunity employer encouraging candidates from diverse backgrounds to apply. Join us in our commitment to excellence and innovation!